

EXHIBIT A

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5 **IN THE UNITED STATES DISTRICT COURT**
6 **FOR THE DISTRICT OF ARIZONA**

7
8 David Sena, No. CV-15-02418-PHX-DLR
9 Plaintiff,
10 v. **ORDER**
11 Uber Technologies Incorporated, et al.,
12 Defendants.
13

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15 Before the Court is Defendants Uber Technologies, Inc. and Rasier, LLC's Motion
16 to Dismiss, Compel Individual Arbitration and Strike Class Allegations.¹ (Doc. 12.) For
17 the following reasons, Defendants' motion is granted.²

18 **BACKGROUND**

19 "Uber is a car service that provides drivers who can be hailed and dispatched
20 through a mobile application." (Doc. 1-1, ¶ 16.) Rasier is a subsidiary of Uber. (*Id.*, ¶
21 3.) Plaintiff David Sena worked for Uber as an UberX driver from December 2012
22 through the end of 2014. (*Id.*, ¶ 19.) On June 21, 2014, via smartphone application, Sena
23 electronically agreed to abide by the terms of the "Rasier Software Sublicense & Online

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25 ¹ Plaintiff David Sena filed a Motion to Stay Proceedings Pending the Judicial
26 Panel on Multidistrict Litigation's ("JPML") Decision to Transfer. (Doc. 17.) On
27 February 3, 2016, the JPML denied Plaintiff's motion for centralization of several related
28 cases in another district pursuant to 28 U.S.C. § 1407. (Doc. 23.) Consequently,
Plaintiff's motion is denied as moot.

² Defendants' request for oral argument is denied. The issues are fully briefed,
and the Court finds oral argument will not aid the resolution of the motion. *See Mahon v.*
Credit Bur. of Placer Cty., 171 F.3d 1197, 1200 (9th Cir. 1999).

1 Services Agreement" (the "Rasier Agreement"), (Doc 12-1 at 6-22), which includes an
 2 Arbitration Provision, (*Id.* at 16-20).³ The Arbitration Provision provides, in relevant
 3 part:

4 **IMPORTANT:** This arbitration provision will require you to resolve any
 5 claim that you may have against the Company or Uber on an individual
 6 basis pursuant to the terms of the Agreement unless you choose to opt out
 7 of the arbitration provision. This provision will preclude you from bringing
 8 any class, collective, or representative action against the Company or Uber.
 9 It also precludes you from participating in or recovering relief under any
 10 current or future class, collective, or representative action brought against
 11 the Company or Uber by someone else.

12 (Id. at 16.) It further provides:

13 **Except as it otherwise provides, this Arbitration Provision is intended
 14 to apply to the resolution of disputes that otherwise would be resolved
 15 in a court of law or before a forum other than arbitration. This
 16 Arbitration Provision requires all such disputes to be resolved only by
 17 an arbitrator through final and binding arbitration on an individual
 18 basis only and not by way of court or jury trial, or by way of class,
 19 collective, or representative action.**

20 (Id. at 17 (emphasis in original).) It also contains a Delegation Clause, which provides:

21 Such disputes include without limitation disputes arising out of or relating
 22 to interpretation or application of this Arbitration Provision, including the
 23 enforceability, revocability or validity of the Arbitration Provision or any
 24 portion of the Arbitration Provision. All such matters shall be decided by an
 25 Arbitrator and not by a court or judge.

26 (Id.) Near the end of the Arbitration Provision, there is a section entitled "Your Right to
 27 Opt Out of Arbitration," which states:

28 **Arbitration is not a mandatory condition of your contractual
 29 relationship with the Company. If you do not want to be subject to this
 30 Arbitration Provision, you may opt out of this Arbitration by notifying
 31 the Company in writing of your desire to opt out of this Arbitration
 32 Provision, either by (1) sending, within 30 days of the date this
 33 Agreement is executed by you, electronic mail to optout@uber.com,
 34 stating your name and intent to opt out of the Arbitration Provision or
 35 (2) by sending a letter by U.S. Mail, or by any nationally recognized
 36 delivery service (e.g., UPS, Federal; Express, etc.), or by hand delivery**

27 ³ These agreements appear when the Uber application is opened on a smartphone.
 28 When Uber updates the terms of the agreements, they appear the next time the Uber
 29 driver opens the application. The driver must accept the terms to continue driving, and
 30 each agreement supersedes the terms of the prior agreement. *See Mohamed v. Uber
 31 Tech., Inc.*, 109 F. Supp. 3d 1185, 1190-92 (N.D. Cal. 2015).

1 to [Raiser's legal department].

2 (Id. at 20 (emphasis in original).)

3 On September 18, 2015, Sena filed a seven count class action complaint on behalf
4 of former and current Uber drivers against Defendants in Maricopa County Superior
5 Court. (Doc. 1-1.) On November 25, 2015, Defendants removed the case to this Court
6 pursuant to 28 U.S.C. § 1332. (Doc. 1.) Shortly thereafter, Defendants moved to dismiss
7 the action, compel arbitration of Sena's claims, and strike the class allegations in the
8 complaint. (Doc. 12.)

9 **LEGAL STANDARD**

10 The Federal Arbitration Act ("FAA") provides that written agreements to arbitrate
11 disputes arising out of transactions involving interstate commerce "shall be valid,
12 irrevocable, and enforceable except upon grounds that exist at common law for the
13 revocation of a contract." 9 U.S.C. § 2; *see AT&T Mobility LLC v. Concepcion*, 563 U.S.
14 333 (2011) (discussing liberal federal policy favoring valid arbitration agreements). The
15 FAA "leaves no place for the exercise of discretion by a district court, but instead
16 mandates that district courts *shall* direct the parties to proceed to arbitration on issues as
17 to which an arbitration agreement has been signed." *Dean Witter Reynolds Inc. v. Byrd*,
18 470 U.S. 213, 218 (1985) (emphasis in original). The court's role is to answer two
19 gateway questions: (1) does a valid agreement to arbitrate exist, and (2) does the
20 agreement encompass the dispute at issue. *Chiron Corp. v. Ortho Diagnostic Sys., Inc.*,
21 207 F.3d 1126, 1130 (9th Cir. 2000). If both questions are answered in the affirmative,
22 the court must compel arbitration.

23 "Where a contract contains an arbitration clause, courts apply a presumption of
24 arbitrability as to particular grievances, and the party resisting arbitration bears the
25 burden of establishing that the arbitration agreement is inapplicable." *Wynn Resorts, Ltd.*
26 v. *Atl.-Pac. Capital, Inc.*, 497 F. App'x 740, 742 (9th Cir. 2012) (internal citations
27 omitted); *see also AT&T Mobility*, 563 U.S. at 339 ("We have described [§ 2 of the FAA]
28 as reflecting . . . a 'liberal federal policy favoring arbitration[.]'"). Despite the federal

1 policy favoring arbitration, “state law is not entirely displaced from federal arbitration
 2 analysis. . . . [G]enerally applicable [state law] contract defenses, such as fraud, duress,
 3 or unconscionability, may be applied to invalidate arbitration agreements without
 4 contravening § 2.” *Ticknor v. Choice Hotels Intern.*, 265 F.3d 931, 936-37 (9th Cir.
 5 2001) (quoting *Doctor’s Assocs., Inc. v. Casarotto*, 517 U.S. 681, 686 (1996)). However,
 6 “unless the challenge is to the arbitration clause itself, the issue of the contract’s validity
 7 is considered by the arbitrator in the first instance.” *Buckeye Check Cashing, Inc. v.*
 8 *Cardega*, 546 U.S. 440, 445 (2006).

9 Parties may also agree to delegate gateway issues of arbitrability to the arbitrator,
 10 even though these issues presumptively are reserved for the court. *Momot v. Mastro*, 652
 11 F.3d 982, 987 (9th Cir. 2011); *see also Rent-A-Ctr., W., Inc. v. Jackson*, 561 U.S. 63, 69-
 12 70 (2010) (holding that delegation of authority to arbitrator to determine the
 13 enforceability and scope of arbitration agreement was valid under FAA). A discrete
 14 agreement to submit gateway arbitrability questions to the arbitrator is treated as “an
 15 additional, antecedent agreement the party seeking arbitration asks the federal court to
 16 enforce[.]” *Rent-A-Ctr.*, 561 U.S. at 70. In other words, a delegation provision is
 17 severable from the contract in which it is embedded, and challenges to the validity of the
 18 latter must be considered by the arbitrator in the first instance. *Id.* at 70-72.

19 However, the same presumption of arbitrability does not apply to agreements
 20 delegating authority over these gateway issues. Rather, “the Supreme Court has
 21 cautioned that ‘[c]ourts should not assume that the parties agreed to arbitrate arbitrability
 22 unless there is ‘clear and unmistakable’ evidence that they did so.’” *Momot*, 652 F.3d at
 23 987 (quoting *First Options of Chi., Inc. v. Kaplan*, 514 U.S. 938, 944 (1995)). “Such
 24 ‘[c]lear and unmistakable evidence of agreement to arbitrate arbitrability might include . . .
 25 . a course of conduct demonstrating assent . . . or . . . an express agreement to do so.’” *Id.*
 26 (quoting *Rent-A-Ctr.*, 561 U.S. at 79-80).

27

ANALYSIS

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Sena does not dispute that a valid contract was formed when he assented to the

1 Rasier Agreement by clicking the box labeled “YES, I AGREE” on his Uber smartphone
 2 app, or that he did not opt out of the Arbitration Provision.⁴ (Doc. 12-1 at 2-4.)
 3 Nonetheless, he argues that he should not be bound to arbitrate his claims because the
 4 Arbitration Provision is unconscionable. Defendants argue that, through the Delegation
 5 Clause, the parties clearly and unmistakably agreed to arbitrate questions of arbitrability.
 6 As a threshold matter, then, the Court must determine whether the parties’ intent is clear
 7 and unmistakable and, if so, whether such delegation is enforceable under general
 8 contract principles.

9 **I. Clear and Unmistakable Intent**

10 The Delegation Clause provides that “disputes arising out of or relating to
 11 interpretation or application of this Arbitration Provision, *including the enforceability,*
 12 *revocability or validity of the Arbitration Provision* or any portion of the Arbitration
 13 Provision . . . shall be decided by an Arbitrator and not by a court or judge.” (*Id.* at 17
 14 (emphasis added).) Despite this language, Sena argues that the parties’ intent is
 15 ambiguous.

16 Sena relies almost exclusively on *Mohamed v. Uber Technologies, Inc.*, 109 F.
 17 Supp. 3d 1185 (N.D. Cal. 2015). In that case, two individuals, Ronald Gillette and Abdul
 18 Mohamed, filed a class action lawsuit on behalf of all Uber drivers in federal district
 19 court challenging Uber’s use of background checks in its employment decisions.
Mohamed, 109 F. Supp. 3d at 1189. As a condition of employment, both Gillette and
 21 Mohamed accepted the terms of Uber’s “Software License and Online Agreement,”
 22 which contained an arbitration clause, by clicking “Yes, I agree” on their smartphone
 23 app. *Id.* at 1190-91. Citing the plaintiffs’ assent to the agreement, Uber moved to
 24 compel arbitration of their claims. *Id.*

25 *Mohamed* analyzed three of Uber’s online service agreements: the 2013
 26 Agreement, the 2014 Agreement, and the 2014 Raiser Agreement. *Id.* at 1192-94. Each

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 28 ⁴ Sena argues that he opted out of the arbitration provision on December 15, 2015.
 (Doc. 20 at 2.) By that time, however, Sena had not driven for Uber for over a year.
 (Doc. 1-1, ¶ 19.)

1 agreement was governed by California law and contained an arbitration provision with a
2 clause delegating questions of enforceability and validity of the arbitration provision to
3 an arbitrator.⁵ *Id.* at 1193. The court determined that the Delegation Clauses did not
4 clearly and unmistakably show that the parties intended to refer arbitrability questions to
5 the arbitrator. *Id.* at 1201-04. Although the court acknowledged that similar language
6 had been deemed sufficiently clear and unmistakable evidence in *Rent-A-Center*, it
7 nonetheless found that, when “read in context with other relevant contract provisions” in
8 the Raiser Agreement, several inconsistencies rendered the Delegation Clauses
9 ambiguous under California law. *Id.* at 1199. For example, the Raiser Agreements
10 provided that “the state and federal courts in San Francisco will have ‘exclusive
11 jurisdiction’ of ‘any disputes, actions, claims, or causes of action arising out of or in
12 connection with [the agreements].’” *Id.* at 1201 (quoting the 2014 Agreement) (emphasis
13 in original). The court determined this language was inconsistent with the Delegation
14 Clauses’ mandate that all disputes are subject to arbitration. *Id.* *Mohamed*, however, is
15 not controlling authority, nor does this Court find its reasoning persuasive.

16 The Supreme Court and the Ninth Circuit repeatedly have concluded that similar
17 delegation language is sufficiently clear and unmistakable evidence that the parties
18 intended to arbitrate questions of arbitrability. *See e.g.*, *Rent-A-Ctr.*, 561 U.S. at 68;
19 *Momot*, 652 F.3d at 988 (language delegating to the arbitrator the authority to determine
20 “the validity or application of any of the provisions” of the arbitration clause was clear
21 and unmistakable); *Tuminello v. Richards*, 504 F. App’x 557, 558 (9th Cir. 2013)
22 (language providing that an arbitrator shall decide “any and all controversies . . .
23 concerning any account(s), transaction, dispute or the construction, performance, or
24 breach of this or any other Agreement” was sufficiently clear and unmistakable to
25 delegate arbitrability); *Fadal Machining Ctrs., LLC v. Compumachine, Inc.*, 461 F.
26 App’x 630, 632 (9th Cir. 2011) (language providing that any disputes “arising out of or

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28 ⁵ The agreements and provisions addressed in *Mohamed* are the same as those at
issue in this case. The Court will refer to them interchangeably as the Raiser Agreement,
Arbitration Provision, and Delegation Clause.

1 relating to" the arbitration provision would be reserved for the arbitrator was sufficient
2 evidence of an intent to clearly and unmistakably delegate arbitrability). The Court sees
3 no reason to deviate from these authorities, particularly when the central purpose of the
4 FAA "is to ensure that private agreements to arbitrate are enforced according to their
5 terms." *Stolt-Nielsen S.A. v. AnimalFeeds Int'l Corp.*, 559 U.S. 662, 682 (2012) (internal
6 quotations omitted).

7 Moreover, *Mohamed*'s approach is in tension with Supreme Court and Ninth
8 Circuit authority regarding the severability of arbitration provisions. As previously
9 noted, Courts distinguish between challenges to an arbitration provision and challenges to
10 a larger contract within which an arbitration provision is embedded. The nature of the
11 challenge determines the scope of a court's jurisdiction over it. The Rasier Agreement
12 and the embedded agreement to submit questions of arbitrability to the arbitrator must,
13 therefore, be treated as separate contracts. The Arbitration Provision spans pages 11-15
14 of the Rasier Agreement, concluding with the heading "Enforcement of This Agreement"
15 on page 15. (Doc. 12-1 at 16-20.) The remainder of the Agreement, beginning with the
16 heading "Notice" at the bottom of page 15, sets forth additional terms applicable to the
17 Agreement as a whole; it does not mention arbitration specifically. (*Id.* at 20.) The Court
18 is not convinced that it may look beyond the four corners of the Arbitration Provision to
19 find ambiguity, as the court did in *Mohamed*. Without controlling guidance on this point,
20 the Court will strictly apply severability principles and confine its analysis to the discrete
21 agreement to arbitrate. Given the plain language of the Delegation Clause, the Court
22 finds that the parties clearly and unmistakably intended to arbitrate questions of
23 arbitrability.

24 **II. Unconscionability**

25 Notwithstanding the parties' clear and unmistakable intent to arbitrate questions of
26 arbitrability, the Delegation Clause may be unenforceable if it is unconscionable. *Rent-*
27 *A-Ctr.*, 561 U.S. at 72-74. When assessing whether a delegation clause is
28 unconscionable, a court must sever it from the arbitration provision in which it is

1 embedded. “It is not sufficient to prove that the arbitration provision as a whole, or other
 2 parts of the contract, are unenforceable.” *Id.* at 71-74. Because unconscionability is a
 3 question of state contract law, *Omstead v. Dell, Inc.*, 594 F.3d 1081, 1085 (9th Cir. 2010),
 4 the Court first must determine which state’s law applies.

5 **A. Choice of Law**

6 A federal court sitting in diversity applies the forum state’s choice of law rules.
 7 *Bridge Fund Capital Corp.*, 622 F.3d at 1002 (quoting *Hoffman v. Citibank (S.D.)*, N.A.,
 8 546 F.3d 1078, 1082 (9th Cir. 2008)). Arizona’s choice of law rules dictate that “[i]n the
 9 absence of an explicit choice of law by the parties, the contractual rights and duties of the
 10 parties are determined by the local law of the state having the most significant
 11 relationship to the parties and the transaction.” *Cardon v. Cotton Lane Holdings, Inc.*,
 12 841 P.2d 198, 202 (Ariz. 1992). Sena urges the Court to apply California law to the
 13 question of unconscionability because the Raiser Agreement contains a California choice
 14 of law provision, found in a section labeled “General” on page 17 of the Agreement.
 15 (Doc. 12-1 at 22.) But the Court must confine its analysis to the Arbitration Provision,
 16 which contains no choice of law provision. Given that Uber does business in Arizona,
 17 Sena lives in Arizona and worked as an Uber driver in Arizona, and the parties entered
 18 into the Raiser Agreement in Arizona, Arizona has the most significant relationship to
 19 this litigation.

20 Under Arizona law, unconscionability has both procedural and substantive
 21 elements. *Maxwell v. Fidelity Fin. Servs., Inc.*, 907 P.2d 51, 58-59 (Ariz. 1995).
 22 However, an agreement may be found unenforceable based on substantive
 23 unconscionability alone. *Id.* at 59.⁶ Sena argues that the Delegation Clause is both

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 25 ⁶ In this respect, although the tests for unconscionability under Arizona and
 26 California law are substantially similar, Arizona law is more favorable to parties seeking
 27 to invalidate an agreement. California requires a showing of both procedural and
 28 substantive unconscionability, balanced on a sliding scale, meaning “the more
 substantively oppressive the contract term, the less evidence of procedural
 unconscionability is required to come to the conclusion that the term is unenforceable,
 and vice versa.” *Gentry v. Superior Court*, 165 P.3d 556, 572 (Cal. 2007) (abrogated on
 other grounds). In other words, “a conclusion that a contract contains no element of
 procedural unconscionability is tantamount to saying that, no matter how one-sided the

1 procedurally and substantively unconscionable.

2 **B. Procedural Unconscionability**

3 Procedural unconscionability addresses the fairness of the bargaining process. It is
 4 “concerned with ‘unfair surprise,’ fine print clauses, mistakes or ignorance of important
 5 facts or other things that mean bargaining did not proceed as it should.” *Clark v.*
 6 *Renaissance W., LLC*, 307 P.3d 77, 79 (Ariz. Ct. App. 2013) (quoting *Maxwell*, 907 P.2d
 7 at 57-58). Contracts offered on a “take it or leave it” basis, commonly known as
 8 “adhesion contracts,” are often found procedurally unconscionable because they deprive
 9 a party of its contractual right to bargain. *Broemmer v. Abortion Servs. of Phx., Ltd.*, 840
 10 P.2d 1013, 1015 (Ariz. 1992). The defining feature of an adhesion contract is that one
 11 party has no realistic choice as to its terms. *Id.* at 1016.

12 Relying on *Mohamed*, Sena argues that the Delegation Clause is necessarily an
 13 adhesion contract because it is part of the Raiser Agreement, which was offered on a take
 14 it or leave it basis. (Doc. 20 at 12.) He also asserts that the Delegation Clause is
 15 procedurally unconscionable because it is oppressive, results in “unfair surprise,” and is
 16 “buried in the arbitration provision” at page 15 and not marked by a separate header.
 17 (*Id.* at 13.) The Court disagrees.

18 In *Mohamed*, the court found the Delegation Clause procedurally unconscionable
 19 because it satisfied both the “surprise” and “oppression” elements of California’s
 20 unconscionability test. The “surprise” element was satisfied because the clause was
 21 “hidden in Uber’s ‘prolix form.’” *Mohamed*, 109 F. Supp. 3d at 1211. The “oppression”
 22 element was a much closer call because the Arbitration Provision’s opt-out clause was
 23 “visually conspicuous” and provided drivers with “a reasonable means of opting out.” *Id.*
 24 at 1211-12. Despite these findings and admitting that it was “an extremely close call,”
 25 the court held that “Mohamed’s ability to opt-out of the delegation clause was not
 26 sufficiently meaningful to eliminate *all* oppression from the contract,” and the Delegation
 27

28 contract terms, a court will not disturb the contract because of its confidence that the
 contract was negotiated or chosen freely” *Id.* at 573.

1 Clause was procedurally unconscionable under California law. *Id.* at 1216 (emphasis in
2 original).

3 Mohamed’s finding of “surprise” was based on a conclusion that the Raiser
4 Agreement as a whole was adhesive. But, as previously noted, the Court must confine its
5 analysis to the language of the challenged “agreement to arbitrate” and not look at the
6 agreement as a whole. *Rent-A-Ctr.*, 561 U.S. at 72. Likewise, Sena’s argument that the
7 Raiser Agreement is an adhesion contract and therefore, as part of the Raiser Agreement,
8 the Arbitration Provision and Delegation Clause are necessarily adhesion contracts is, of
9 course, a challenge to the entire Raiser Agreement. Because the Court must confine its
10 analysis to the language of the specific “agreement to arbitrate,” Sena’s argument is
11 outside the scope of the Court’s review.

12 Additionally, Sena’s argument that the Delegation Clause results in unfair surprise
13 is unconvincing. The Delegation Clause is not hidden or “buried” in the Arbitration
14 Provision. It appears on the second page of the Arbitration Provision, in normal font,
15 conspicuously marked by the header, “How This Arbitration Provision Applies.” (Doc.
16 12-1 at 17.) Moreover, the conspicuous opt-out provision and its accompanying language
17 undermine Sena’s argument that the Arbitration Provision and Delegation Clause were
18 contracts of adhesion. The first page of the Arbitration Provision provides:

(*Id.* at 16 (emphasis added).) Importantly, the last page of the Arbitration Provision conspicuously states: “**Arbitration is not a mandatory condition of your contractual relationship with the Company. If you do not want to be subject to this Arbitration Provision, you may opt out . . . in writing . . . within 30 days . . . [via email or U.S. Mail].**” (*Id.* at 20.) Sena had the opportunity to opt out of arbitrating his claims. Even as the party with less bargaining power, Sena had the ability to reject the Arbitration Provision without consequence to his employment. And in any event, “[t]here is [no]

1 Arizona law supporting the assertion that a finding of adhesion equates to a finding of
 2 procedural unconscionability.” *R & L Ltd. Inv., Inc. v. Cabot Inv. Prop., LLC*, 729 F.
 3 Supp. 2d 1110, 1115 (D. Ariz. 2010).

4 Sena argues that, notwithstanding the opt-out provision, he did not have a
 5 meaningful opportunity to negotiate any terms and he “could either wholly accept the
 6 agreement, or not work for Uber.” (Doc. 20 at 14.) He points to the California Supreme
 7 Court’s decision in *Gentry*, which held that an opt-out provision in an arbitration
 8 agreement embedded in an employee handbook did not rid the agreement of all
 9 procedural unconscionability because the terms of the handbook were “markedly one-
 10 sided,” and “it [was] not clear that someone in [the plaintiff’s] position would have felt
 11 free to opt out.” 165 P.3d at 573-74. Further, the court noted that “it is likely that [the]
 12 employee felt at least some pressure not to opt out of the arbitration agreement.” *Id.* at
 13 574. But *Gentry* is not controlling, and Sena does not argue that he felt pressure to not
 14 opt-out of the Arbitration Provision. Rather, Uber made it clear that arbitration was not
 15 required of its drivers. The statement that “Arbitration is not a mandatory condition of
 16 your contractual relationship with the Company” appears twice in the Arbitration
 17 Provision, the first preceded by the word “IMPORTANT” in all capital letters, and the
 18 second in a paragraph with all bold text. The opt-out clause appears prominently in the
 19 Arbitration Provision, and Sena has not persuaded the Court that his ability to opt-out of
 20 the Provision was not meaningful. Therefore, because Sena was not required to accept
 21 the Arbitration Provision, the Delegation Clause is not procedurally unconscionable.⁷

22 **C. Substantive Unconscionability**

23 Substantive unconscionability is concerned with the fairness of the terms in the
 24 contract. *Maxwell*, 907 P.2d at 58. It is present “when the terms of the contract are so
 25 one-sided as to be overly oppressive or unduly harsh to one of the parties.” *Clark*, 307
 26 P.3d at 79. Factors that indicate substantive unconscionability include one-sided terms,

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 28 ⁷ The fact that arbitration was the default mechanism does not make it
 procedurally unconscionable. Such a conclusion would undermine the FAA’s policy
 favoring arbitration of claims when possible.

1 oppressive terms, an overall imbalance in obligations and rights imposed by the contract,
 2 and significant cost-price disparity. *Maxwell*, 907 P.2d at 58.

3 Sena again relies on *Mohamed* to argue that the Delegation Clause is substantively
 4 unconscionable. In *Mohamed*, the court found the Delegation Clause substantively
 5 unconscionable to a significant degree because the Agreement “impermissibly subject[s]
 6 Uber drivers to the risk of having to pay significant forum fees, and because drivers are
 7 required to advance their share of such fees simply to start the arbitration.” *Mohamed*,
 8 109 F. Supp. 3d at 1211. It found Mohamed made a sufficient showing that, in
 9 arbitration, he would be subject to hefty fees of a type that he would not be subject to in
 10 court. *Id.* at 1208. Likewise, Sena contends that under the Agreement’s fee-splitting
 11 clause, he and other Uber drivers would be “subject to hefty fees” in individual
 12 arbitration that would “chill them from exercising their rights.”⁸ (Doc 20 at 14.)

13 The fee-splitting clause is found on the first page of the Arbitration Provision. It
 14 provides:

15 Unless the law requires otherwise, as determined by the Arbitrator based
 16 upon the circumstances presented, you will be required to split the cost of
 17 any arbitration with the Company.

18 (Doc. 12-1 at 16.) This case is distinguishable from *Mohamed*, however, because Sena
 19 has not produced evidence that his cost to individually arbitrate questions of arbitrability
 20 would be prohibitively expensive. (Doc. 20 at 15.) As the party challenging the validity
 21 of the arbitration agreement, Sena has the burden of producing evidence that the clause is
 22 prohibitively expensive for him. Sena does not satisfy that burden simply by pointing to
 23 *Mohamed*, and invalidating the Delegation Clause based on mere speculation “would
 24 undermine the liberal federal policy favoring arbitration.” *Harrington v. Pulte Home*

25 ⁸ Additionally, Sena supports his unconscionability argument by pointing to
 26 several provisions in the Raiser Agreement that are not part of the Arbitration Provision.
 27 For example, he cites *Mohamed* as authority for the proposition that the confidentiality,
 28 IP carve-out, and unilateral modification provisions are substantively unconscionable.
 (Doc. 20 at 16.) Those provisions are found on Pages 6, 8, and 16 of the Agreement,
 respectively. The Court cannot consider whether those provisions are unconscionable
 because its unconscionability analysis is limited to the parties’ discrete agreement to
 arbitrate questions of arbitrability.

¹ *Corp.*, 119 P.3d 1044, 1055 (Ariz. Ct. App. 2005) (quoting *Green Tree Fin. Corp.-Ala. v. Randolph*, 531 U.S. 79, 91 (2000)).

Sena also argues that the Arbitration Provision's class action waiver is substantively unconscionable. (Doc. 20 at 15.) The relevant language is found on page 11, and states: "This provision will preclude you from bringing any *class, collective, or representative action* against the Company or Uber." (Doc. 12-1 at 16 (emphasis added).) Sena, pointing to *Mohamed*, insists that the class action waiver is substantively unconscionable as a matter of public policy. (Doc. 20 at 16.) However, in *AT&T Mobility*, the Supreme Court held that the FAA preempted California's rule that class action waivers in adhesion contracts were unconscionable under California law if the dispute involved small amounts of damages because the rule stood "as an obstacle to the accomplishment and execution of the full purposes and objectives of Congress" in enacting the FAA. 563 U.S. at 352. Here, the Arbitration Provision is governed by the FAA. (Doc. 12-1 at 17.) A ruling that the class action waiver is unconscionable would conflict with *AT&T Mobility* and impede the purpose of the FAA, which is to "ensure the enforcement of arbitration agreements according to their terms so as to facilitate informal, streamlined proceedings." *AT&T Mobility*, 563 U.S. at 334. Accordingly, the Delegation Clause is not substantively unconscionable.

CONCLUSION

20 The Court must compel Sena to submit to arbitration because the parties entered
21 into a valid and enforceable agreement to arbitrate questions of arbitrability. Defendants
22 request that the Court dismiss this action. (Doc. 12 at 16-17.) “Pursuant to [§ 3 of the
23 FAA], the Court is required to stay proceedings pending arbitration if the Court
24 determines that the issues involved are referable to arbitration under a written arbitration
25 agreement.” *Meritage Homes Corp. v. Hancock*, 522 F. Supp. 2d 1203, 1211 (D. Ariz.
26 2007). The Court, in its discretion, may also dismiss the case. *See id.* Here, although the
27 case will proceed to arbitration, the Court will retain jurisdiction to enforce any arbitral
28 award and stay this matter pending arbitration.

1 **IT IS ORDERED** that Defendants Uber Technologies, Inc. and Rasier, LLC's
2 Motion to Dismiss, Compel Individual Arbitration and Strike Class Allegations, (Doc.
3 12), is **GRANTED**, and Plaintiff's Motion to Stay, (Doc. 17), is **DENIED**. Sena's class
4 allegations are stricken from the complaint. The Clerk is directed to close this case,
5 whereupon, by proper motion of the prevailing party at arbitration, it may be reopened or
6 dismissed with prejudice.

7 Dated this 7th day of April, 2016.

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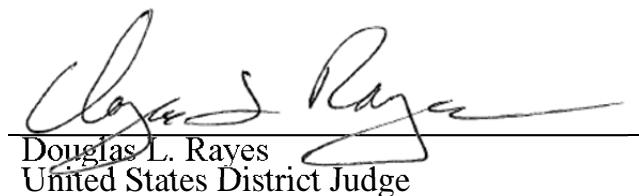
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Douglas L. Rayes
United States District Judge